

In partnership with

CRU

# FTTH COUNCIL ASIA PACIFIC | FIBER TO THE HOME APAC

## 13TH FTTH APAC CONFERENCE 2018

Deploying deep fiber to the network edge

# Post-Event Report

Under the Patronage of:

Hosted by:



Diamond sponsor:

Platinum sponsors:



Gold sponsors:

Silver sponsor:



Bronze sponsors:

Knowledge partners:



#FTTHAPAC18

## 2018 Summary

**The 13th FTTH APAC Annual Conference was held from the 8-10 May 2018 at the Shangri La at the Fort in Manila, Philippines. The event brought together the most critical players operating in Asia's FTTH market and enabled three days of extensive discussion and networking. Thank you to everyone who contributed to the success of the conference this year and to all of our delegates, sponsors and speakers for your continued support for FTTH Council Asia-Pacific and the future of this industry.**

The Philippines was the perfect host country for this year's conference as its government and telecom network operators have committed to significant upgrades on the current telecom infrastructure, including a largescale FTTH deployment. Over forty-five different workshops, showcases and presentations were included in the conference, allowing the event to cover diverse themes such as network convergence, preparation for 5G, smart cities and policy making.

**“The FTTH APAC Annual Conference is very much welcomed here in the Philippines and expected to provide the government and local industry players with a platform to establish strong linkages and partnerships with other countries.”**

Planning Officer, **Philippines Department of Information and Communications Technology (DICT)**

**“The FTTH APAC Annual conference is the best way to be updated on the current network technology and a great event to socialize and expand your network and knowledge.”**

Marketing Officer, **Greenfield Development Corp.**





## 2018 Summary

**The event attracted over 500 attendees from 37 different countries. Delegates were greeted in Manila with booths at the airport and banners along the road. The conference was held in the recently opened Shangri-La at the Fort which offered 5 star accommodation and world-class conference facilities.**

A networking platform, sponsored by Calix, allowed registered attendees to see the most up to date delegate list and message one another to organise onsite meetings in the weeks leading up to the conference. Before the conference officially opened, on the afternoon of Tuesday 8th May, delegates had the chance to attend a series of pre-conference workshops that were very well attended.

These pre-conference workshops were followed by the ribbon cutting for the official opening of the conference exhibition. This also opened a welcome reception that was sponsored by Cyient and featured cocktails, canapes and a string quartet. The welcome reception was one of over 13 different networking functions.

**“Learned a lot from the rich and diverse workshops that covered technical, commercial and government segments.”**

Director, **Globe Telecom**





## 2018 Summary

On the morning of Wednesday 9th May, the main conference agenda was held in the auditorium which was sponsored by Sterlite Tech. Sessions were opened by Wataru Katsurashima, President, FTTH Council Asia-Pacific. The Philippine government hosts were represented by Ramon Jacinto, Presidential Adviser on Economic Affairs and Information Technology Communications, and Eliseo Rio Jr., Acting Secretary of the Philippines Department of Information and Communications Technology. Datu Bocobo, City Economic and Investment Promotion Officer represented the City of Taguig and welcomed all the international visitors to the Bonafacio Global City district of Manila.

The conference was honoured to receive Hon. Congresswoman Pia Cayetano, Deputy Speaker of the Philippines House of Representatives, who visited the exhibition and gave an address on the socio-economic importance of technical development, particularly in the field of female empowerment.

One highlight of the conference programme was a Philippines telecommunications leadership panel that included Oscar A. Reyes Jr., Senior Vice President – Consumer Business Market Development, PLDT & SMART, Gil B. Genio, Chief Technology Office and Chief Strategy Officer, Globe Telecom and Dennis Uy, CEO, Converge ICT.

**“Everything went so well. Very interesting topics and happy delegates! Cheers to the FTTH Council and CRU team! ”**

Marketing Manager, [Infocom Gmbh](#)





## 2018 Summary

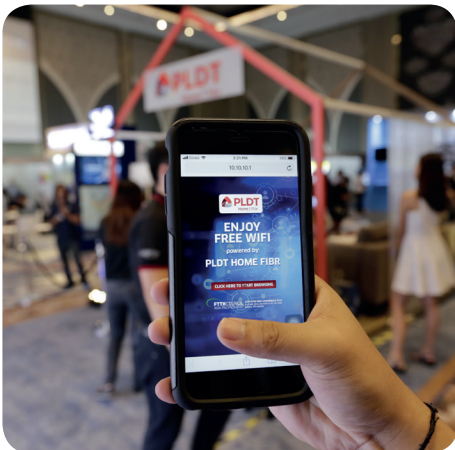
**Networking breaks and lunches was provided in the conference exhibition, with day one lunch sponsored by Fiberhome. This allowed all of the exhibitors ample opportunity to network with attendees and provide live demonstrations of their products and services. High speed WiFi internet was provided throughout the conference by PLDT.**

Over forty members of local and international press attended and were allocated a dedicated council room for the event press conference and interviews. Media partners were allocated an area in the exhibition and The Council had a space in which to conduct interviews with attendees from the dedicated event photographers and videographers.

Technical showcases were also given in the exhibition area during breaks, giving event sponsors the chance to provide a more detailed description of their offering to the conference audience. The conference area was specially designed to offer good flow of visitors around the exhibition, with private meeting rooms available close to the event.

**“FTTH APAC Annual Conference provides an excellent opportunity to understand what is “state-of-the-art” in the field of fiber networks and provides a platform for networking.”**

Senior Research Engineer, **C-DOT**



## 2018 Summary

**The first day of the agenda was completed with a short reception and a packed gala dinner, sponsored by YOFC. The evening offered a fantastic selection of Asian cuisine and a show of Philippine music and dance that demonstrated the nation's rich cultural heritage. Awards were given to departing Council Directors and the leading event sponsors.**

The second day of the conference continued to have high numbers of attendance and included in-depth presentations on the Philippine regulatory environment from DICT Undersecretary Denis Villorente and a detailed presentation of PLDT's FTTH roll out from Czar Lopez, Head of Technology Strategy and Transformation Office.

In a closing ceremony, it was announced that the next edition of the FTTH APAC Annual Conference will be held in Wuhan, China. This region of Central China has been dubbed China's optical valley. It is the centre for optical research and home to many of the country's optical technology leaders. The event promises to be a fascinating insight into the next steps for deep fiber deployment.

**"The FTTH APAC Annual Conference and exhibition offers the most dedicated event regarding fiber in the APAC region."**

General Manager, **Plumettaz Singapore**





## Speakers included



**Oscar A. Reyes, Jr.**  
Senior Vice President - Consumer  
Business Market Development  
**PLDT & SMART**



**Gil B. Genio**  
Chief Technology and Information  
Officer  
& Chief Strategy Officer  
**Globe Telecom**



**Dennis Uy**  
CEO  
**Converge ICT**



**Gary McLaren**  
CTO and Co-owner  
**Hong Kong Broadband Network**



**Dave Ulmer**  
Group Head of Broadband &  
Entertainment  
**XL Axiata**



**Keshav Nepal**  
CEO  
**WorldLink**





## Speakers included



**Akter Ul Alam**  
Chief Strategy Officer  
**Fiber@Home**



**Thomas Dragono**  
Information & Policy Director  
**FiberStar**



**Czar Christopher S. Lopez**  
Head of Technology Strategy and  
Transformation Office  
**PLDT**



**Denis F. Villorente**  
Undersecretary  
**Department of Information and  
Communication Technology**

**“Thank you for the opportunity to learn the most comprehensive information on the digital revolution which is happening today.”**

Network Manager, **Batangas CATV, Inc.**

**“Gained insights on how other countries and operators have been able to overcome challenges and implement FTTH deployment.”**

Product manager Head, **Radius Telecoms, Inc.**

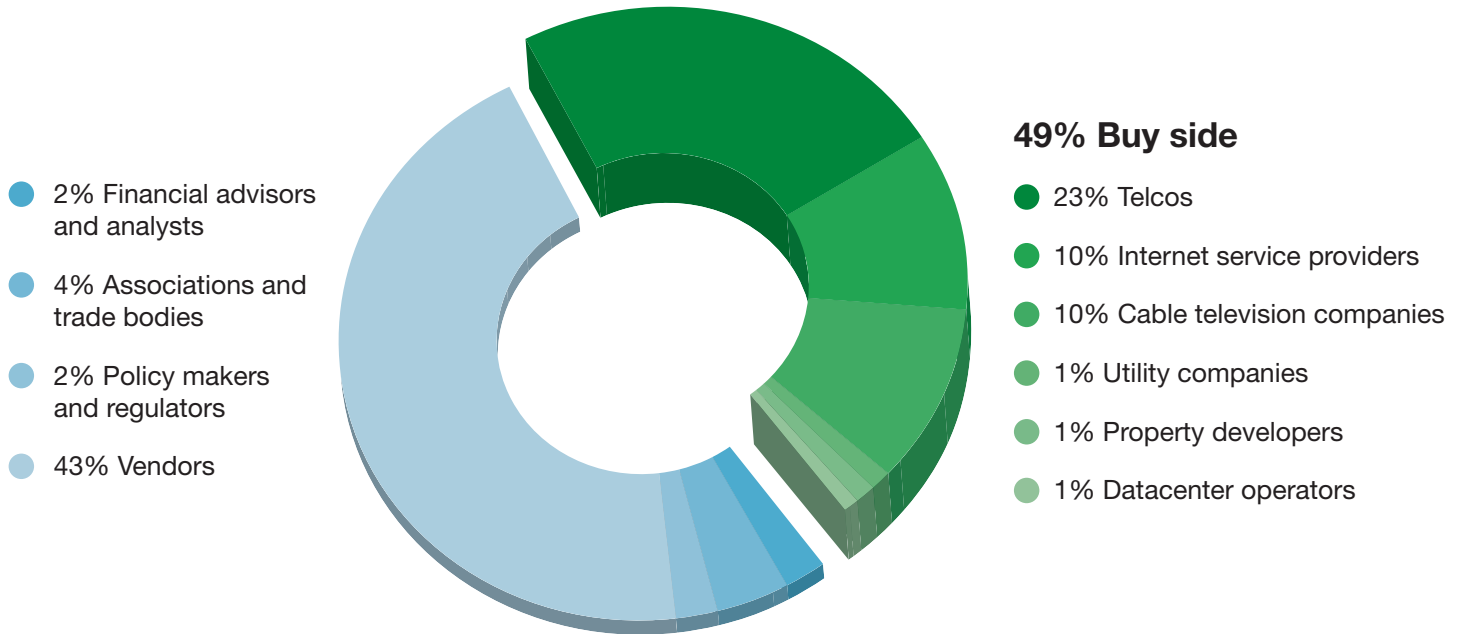




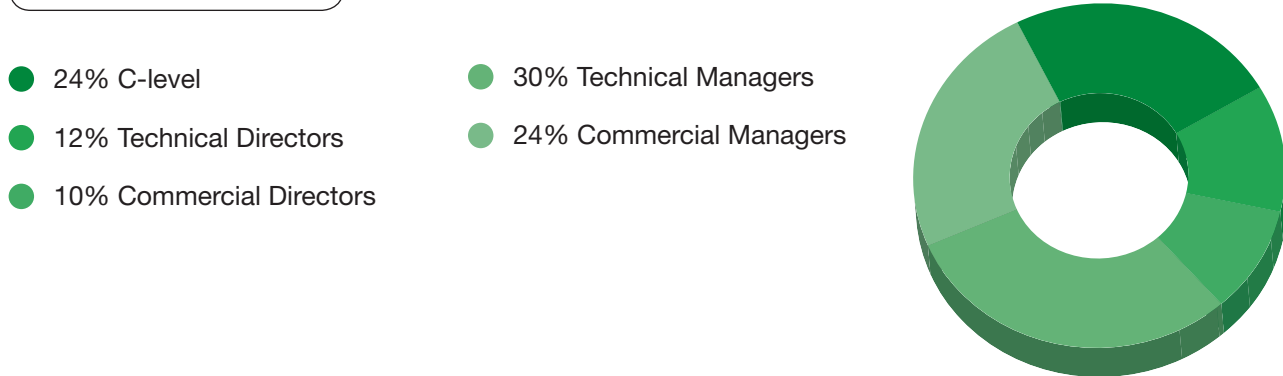
## Audience Profile

The event attracted over 500 attendees came from 37 different countries, representing over 150 companies.

### Companies that participate by sector



### Seniority of audience



### Countries represented

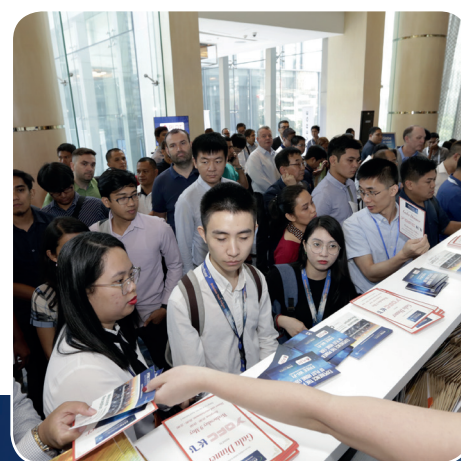
Australia	France	Korea	Slovenia
Bangladesh	Germany	Malaysia	South Korea
Belgium	Germany	Myanmar	Sri Lanka
Bhutan	Hong Kong	Nepal	Sweden
Cambodia	India	Philippines	Thailand
Canada	Indonesia	Poland	Turkey
China	Iran	Romania	United Kingdom
Denmark	Italy	Saudi Arabia	United States
Fiji	Japan	Singapore	Vietnam

## Companies in attendance included

ADN Telecom Limited  
 ASI Silica Machinery  
 Asian Vision Cable  
 AVSystem  
 Beautiful Cable TV Inc.  
 Binangonan Cable Tv Corp.  
 BKTel Communications GmbH  
 Brikks  
 British Chamber of Commerce  
 Cable Link & Holdings Corp.  
 Cabletronics Cable Systems Inc  
 Calapan Cable Center, Inc.  
 Calix  
 Camozzi Technopolymers Srl  
 Celcom Timur (Sabah) Sdn. Bhd.  
 Center for Development of Telematics (C-DOT)  
 Channell Pty Ltd  
 Cloudnet Cable & Telecom  
 CommScope  
 Condux International  
 Converge ICT  
 Corning  
 Cucumber Salad  
 CULASI CAVLE TV INC.  
 Cyient  
 Dasca Cable Services, INC.

Destiny Cable  
 Detecon Asia-Pacific Ltd  
 DICT  
 Diffraction Analysis  
 Discovery Cable TV Services  
 disruptive.asia  
 DSM Functional Materials  
 Dura-Line  
 Eastern Communications  
 EASY CABLE  
 EQT Partners Singapore Pre Ltd  
 EXFO inc.  
 EZECOMM / TELCOTECH  
 Fiber Cable Solution Technology Co.,Ltd.  
 Fiber@Home  
 Fibercom Telecoms  
 FIBERHOME  
 FiberPlanIT by Comsof  
 FiberStar  
 FICTAP  
 Fremco A/S  
 Frost and Sullivan  
 FTTH Council Asia-Pacific  
 Fujikura  
 Furukawa Electric Co., Ltd  
 Galaxy Cable Corporation

Global Technology Company  
 Globe Telecom  
 Go!Foton Corporation  
 Greenfield Development Corp.  
 GROUPE MARAIS  
 Hong Kong Broadband Network  
 Huawei  
 IDATE DigiWorld  
 Indonesia FTTH Association  
 InfiniVan, Inc.  
 InfoCom GmbH  
 Iskratel  
 Kabankalan Community Antenna Television (K-CAT)  
 Kalibo cable TV Net. Inc  
 Knet Co., Ltd.  
 LS Cable & System Ltd.  
 Luster  
 M.E.T. Cable Circuit Network Corp  
 Macalelon Cable  
 Manila Bulletin  
 Marstech  
 MGS Infrastructure  
 Microsoft  
 Mitsubishi Electric Corporation  
 MTN – Irancell





## Companies in attendance included

National Grid Corporation of the Philippines  
NDC JSC  
Northstar Cable TV  
NTT East  
NTT West  
Ociusnet.Inc.  
Omantel  
Parasat Cable TV Inc.  
Pastels Inc IP Solutions  
PCC  
PCCW Global Limited  
Peninsula Cable  
Philippine Cable Television Association, Inc.  
(PCTA)  
Pilipino Cable Corporation - Naga  
Planet Cable Inc  
PLDT  
Plumettaz SA  
Pronet Systems Integrated Network Solution  
PT Communication Cable Systmes Indonesia  
PT Iforte Solusi Infotek  
PT Mega Akses Persada/ FiberStar  
PT Telekomunikasi Indonesia  
PT&T (Philippine Telegraph and Telephone)  
PT. Arthur Andersen Indonesia  
PT. Wavetek Integra Nusa

Puerto Princessa Cable TV  
RA Omega Cable TV Corporation  
Radius Telecoms, Inc.  
RCS&RDS  
Ricklee Enterprises, Inc.  
RISE Inc.  
Royal Cablevision Corporation  
Saudi Telecom Company (STC)  
SeaLight Technologies  
Shenzhen Fh-Net Optoelectronics Co.,Ltd  
Sky Cable  
Skycom Communications Ltd  
Skyline Catv Industries, Inc.  
Soltech Infonet  
Solverum  
SONT Technologies Co., Ltd  
Source Telecommunications Inc.  
Sri Lanka Telecom  
Sterlite Technologies  
Streamtech Technologies  
Sumitomo Electric Industries, Ltd.  
Sunshine CATV  
Suntech  
Taguig City Mayor  
Taihan Fiberoptics Co. Ltd  
Tashi InfoComm Ltd

Tech Edge Consultants  
Telecom Asia  
Telecom Fiji Ltd.  
Telekom Malaysia Berhad  
Telular Corporation  
Tianyi Comheart Telecom Co., Ltd  
Trade Up International Inc. (Fujikura)  
Transtech Optelecom Science Holdings  
Limited, A Member of Futong Group  
Trends & Technologies, Inc  
Turk Telekom  
Universal Access and Systems Solutions  
Verdant Cable Network Inc  
VIAVI Solutions  
Warren & Brown Technologies Fiber Systems  
Corporation  
Wesfardell Cable  
WorldLink  
Wuhan Fiberhome International Technologies  
Phils. Inc  
Wuhan Yilut Technology Co., Ltd  
XL Axiata  
Xstra Group  
YOFC  
Yokogawa Test & Measurement Corporation



## Thank you to our sponsors

### Under the patronage of



### Hosted by



### Diamond sponsor



### Platinum sponsors



### Gold sponsors



### Silver sponsor



### Bronze sponsors



### Knowledge partners





Thank you to our exhibitors

